



**PRODUCT SUMMARY: eEASY *savepro***  
**(Promotional offer)**

**The Proposer acknowledges receipt of all the pages of the Product Summary for the Main plan and Supplementary benefits (where applicable). The contents have been explained to his/her satisfaction.**

This Product Summary and Policy Illustration are for illustrative purposes only and shall not constitute a contract. The following is a simplified description of the key product features. The exact terms can be found in the Policy Contract. The quotation is based on standard life.

**Details of Plan Provider:**

Etiqa Insurance Pte. Ltd., (201331905K), One Raffles Quay, #22-01 North Tower, Singapore 048583.

**Policy Owners' Protection Scheme:**

This policy is protected under the Policy Owners' Protection Scheme which is administered by the Singapore Deposit Insurance Corporation (SDIC). Coverage for your policy is automatic and no further action is required from you. For more information on the types of benefits that are covered under the scheme as well as the limits of coverage, where applicable, please contact us or visit the Life Insurance Association (LIA) or SDIC web-sites ([www.lia.org.sg](http://www.lia.org.sg) or [www.sdic.org.sg](http://www.sdic.org.sg)).

**Nature and Objective of the Plan:**

This is a participating insurance savings plan which pays the sum of 105% of the total premiums you paid on this basic plan and any attaching bonuses on the death of the life insured during the policy term. A lump sum maturity benefit will be paid at the end of the policy term. This plan has a policy term of 7 years.

This plan has a premium payment term of 7 years but you only have to pay premiums for the first 2 years as this plan has an Automatic Premium Benefit that will pay the premiums of this plan from the 3rd to 7th policy year. The Automatic Premium Benefit will only take effect after we have received the first 2 years premiums in full.

This is a guaranteed issuance policy which means that we issue this policy without asking for your health declaration or medical checks at the time of application.

**Plan Benefit:**

Death Benefit

Upon death of the life insured, we will pay the sum of 105% of the total premiums you paid on this basic plan (excluding any advanced premium paid, interest and Automatic Premium Benefit) and any attaching bonuses, less any outstanding amount owing to us. When we make this payment, the policy ends.

Maturity Benefit

On the maturity date, if the life insured survives and the policy is still in force, we will pay you the maturity benefit which consists of the following in one lump sum:

- a) total premiums paid on this basic plan (excluding interest and Automatic Premium Benefit);
- b) reversionary bonus (if any); and
- c) performance bonus (if any)

less any outstanding amount that you still owe us.

Surrender Benefit

The total surrender benefit payable is the sum of the guaranteed surrender value and the non-guaranteed surrender value (if any), less any outstanding amount that you still owe us.

The guaranteed surrender value will be payable upon surrender from the end of the first policy year and after the first year premium has been fully paid.

The non-guaranteed surrender value will be payable upon surrender from the end of the third policy year and after the premiums have been fully paid for the first three years.



**Bonuses:**

The benefits under this plan are made up of guaranteed and non-guaranteed benefits. The guaranteed benefits will be paid regardless of the performance of the participating fund. Non-guaranteed benefits are in the form of bonuses. There are two main types of bonuses in these plans which are Reversionary Bonus and Performance Bonus. The bonuses stated below are NOT guaranteed and will vary according to the future experience of the participating fund.

Reversionary Bonus

After the third policy year, the Reversionary Bonus is determined annually and credited to the policy on the following policy anniversary. Once the Reversionary Bonus is declared and added/vested, it forms part of the guaranteed benefit of the policy.

Based on the illustrated investment rate of return of 4.20% p.a., the reversionary bonus rate is illustrated at \$5.00 per \$1,000 Face value per year and \$5.00 per \$1,000 on accumulated Reversionary Bonus and payable after the policy is in force for three (3) years.

Based on the illustrated investment rate of return of 2.70% p.a., the reversionary bonus rate is illustrated at \$5.00 per \$1,000 Face value per year and \$5.00 per \$1,000 on accumulated Reversionary Bonus and payable after the policy is in force for three (3) years.

Performance Bonus

Performance Bonus is a one-off bonus which is a percentage of the accumulated Reversionary Bonus. It may be paid when the policyholder surrenders the policy, makes a death claim on the policy or when the policy matures. The amount varies, depending on the number of completed years the policy has been in force with Etiqa.

Based on the illustrated investment rate of return of 4.20% p.a., the performance bonus expressed as a percentage of the accumulated reversionary bonus, is illustrated as follow:

No of Completed Years the policy has been in force	Performance Bonus as a % of Reversionary Bonus		
	Surrender	Death	Maturity
1	0%	0%	0%
2	0%	0%	0%
3	0%	50%	50%
4	0%	100%	100%
5	50%	150%	150%
6	100%	200%	200%
7	400%	746%	746%

Based on the illustrated investment rate of return of 2.70% p.a., the performance bonus expressed as a percentage of the accumulated reversionary bonus, is illustrated as follow:

No of Completed Years the policy has been in force	Performance Bonus as a % of Reversionary Bonus		
	Surrender	Death	Maturity
1	0%	0%	0%
2	0%	0%	0%
3	0%	25%	25%
4	0%	50%	50%
5	25%	75%	75%

No of Completed Years the policy has been in force	Performance Bonus as a % of Reversionary Bonus		
	Surrender	Death	Maturity
6	50%	100%	100%
7	200%	373%	373%

All bonuses are not guaranteed unless it has been declared by us and the actual amount may vary depending on the performance of the participating fund that the plan is invested.

#### Investment of Assets

The investment objective is to maximise the long term returns of the participating fund through investments consistent with policy owners' reasonable expectations, while meeting the internal and regulatory solvency requirements. To achieve this, we set a Strategic Asset Allocation for the fund as follows.

Asset Type	Strategic Asset Allocation
Bonds	73%
Equities	25%
Properties	0%
Other Asset*	2%
Total Asset	100%

\*Other asset includes cash and policy loans.

The actual asset allocation for the fund as at 31 December 2018 is:

Asset Type	Actual Allocation as at 31 December 2018
Bonds	71.4%
Equities	20.5%
Cash & Deposits	7.0%
Loans & Others	1.1%
Total Asset	100.0%

While we partly manage the assets of the participating fund, Maybank Asset Management Singapore Pte. Ltd. ("Maybank Asset Management Singapore"), our sister company, has been appointed to primarily manage the assets.

Maybank Asset Management Singapore address: Maybank Asset Management Singapore Pte. Ltd., 50 North Canal Road #03-01, Singapore 059304.

#### Total Expense Ratio (TER)

The TER is the proportion of total expenses incurred by the participating fund to the assets of the participating fund. These expenses include costs such as investment, management, distribution, taxation and other expenses.

An expected level of expenses to be incurred by the participating fund has been allowed for in the premiums payable for your policy and is not an additional cost to you. If the actual level of expenses vary significantly from the expected level of expenses, it may affect the non-guaranteed benefits you may receive.

For our participating fund, the past TERs are shown in the table below.



	2016	2017	2018	Average of last 3 years	Average of last 5 years	Average of last 10 years
Total Expense Ratio	NA	5.32%	8.07%	NA	NA	NA

Please note that past expense ratios may not be indicative of actual expenses that may be incurred in the future.

The Etiqa participating fund was set up in August 2014. Typically, the TER for the initial three years of a new participating fund is not reflective of its expected long-term TER. This is because significant expenses are incurred in the initial set-up of a participating fund and its asset bases is still being built up. Hence, the TER for 2016 of the Etiqa participating fund are not shown.

#### Investment Rate of Return

For our participating fund, the past investment rates of return (after deducting investment expenses only) are shown in the table below.

	2016	2017	2018	Average of last 3 years	Average of last 5 years	Average of last 10 years
Investment Returns	3.97%	10.99%	-3.32%	3.71%	NA	NA

Please note that past performance may not be indicative of future performance.

#### Type of risk affecting the level of bonuses

The level of bonuses depends on the actual performance of the participating fund. Key factors affecting the performance of the participating fund are:

- Investment return
- Expenses incurred or allocated to the participating fund
- The amount of death and sickness claims paid out on policies in the participating fund
- The numbers of surrenders of the policies in the participating fund.

We will determine the level of bonuses taking into account the current performance, the future outlook as well as the financial soundness of the participating fund.

#### Sharing of risks

Your premiums, along with those of other participating policies will be combined in one pool of assets in the participating fund. The surrender risks are pooled and shared by all policies in the participating fund which include both single and regular premium plans. The investment risks borne by your plan will be shared with other participating plans. Other risks may be shared among products that have the same features. Examples of such risks include expense risks, mortality risks and morbidity risks.

In determining the level of bonuses that can be supported, the assets available to back the plan will be derived by accumulating the premiums paid at the actual rate of investment return less the cost of insurance, expenses incurred, taxes and other costs that may be incurred in managing the participating fund.

#### Smoothing of bonuses

As investment performance fluctuates over time, bonuses are smoothed to achieve stable medium to long term returns on your policy. As a result, some of the investment returns in good years may not be distributed so as to boost returns in years where the investment return is low. However, the effect of smoothing is intended to be neutral over time.

#### Reversionary Bonus

Etiqa's bonus distribution policy is to keep the Reversionary Bonus at a level that is expected to be sustainable over the long term. Thus, while the Reversionary Bonus is usually reviewed annually, it is not expected to fluctuate from year to year. Nevertheless, it may be adjusted up or down under exceptional circumstances.

The bonus rates for the previous years are not available.

### Performance Bonus

The Performance bonus is reviewed at least annually, in exceptional circumstances, the review may be more frequent. The Performance Bonus is more likely to change from year to year but Etiqa's policy is to limit the yearly variation so that, under normal circumstances, the payout will not be subject to large fluctuations over the short term.

The bonus rates for the previous years are not available.

### **Fees and Charges:**

This plan shares in the experience of the fund. This means that any expenses incurred by the fund can be charged to the policy according to the risk-sharing rules described earlier.

Examples of such expenses include:

- Investment fees paid to fund managers for providing management services
- Mortality (death), terminal illness, lapse and surrender claims
- Marketing and other distribution-related costs
- Administration fees incurred in underwriting of new business
- Management and overhead expenses

All expenses are shared and charged to the assets backing the policy according to the risk-sharing rules described earlier.

Please note that the charges described in this section will not be in the form of explicit fees or charges to you; it has already been allowed for in calculating your premium.

### **Update on performance:**

An Annual Bonus Update will be sent to you when your policy starts to accrue bonuses in its 3<sup>rd</sup> policy year. This document aims to keep you informed of the performance of the fund and its future outlook and of the bonuses allocated to your policy for that year. Whenever there is a change in the declared bonus rates, you will also receive from Etiqa Insurance Pte. Ltd., an update on the changes in the future bonuses. You may expect to receive the Annual Bonus Update after April each year.

Please contact us at any time if you wish to receive an updated full Policy Illustration showing the illustrations of future bonuses based on Etiqa's best estimate of the future performance of the fund.

### **Conflict of interest:**

Potential conflicts of interest arise in the allocation of expenses between the participating and other insurance funds. Over-allocation of expenses to the participating fund is detrimental to Policy Owners of participating policies. As such, Etiqa strives to achieve a fair allocation substantiated by regular expense investigations.

### **Related party transactions:**

All transactions with the related parties will be approved by relevant internal committee to ensure that transactions are done at arm's length.

### **Termination:**

Your policy will end when one of these events happens first:

- a) death of the life insured;
- b) we paid out 100% of the death benefit of this policy;
- c) premium is not paid on time;
- d) at maturity date;
- e) the loan amount on this policy owing to us exceeds the cash value; or
- f) we receive your written request and our acceptance of your request to terminate the policy.

**Exclusions:**

There are certain conditions (such as death from suicide or pre-existing conditions within 12 months from the date of issue of the policy or the date of the last reinstatement of the policy, whichever is later) under which no benefits will be payable. When this happens, we will return the total premiums you paid without interest, less any expenses incurred by us on your policy.

These are stated as exclusions in the policy contract. You are advised to read your policy contract for the full details of these exclusions.

**Premiums:**

The premium rate for this plan is level and fixed throughout the premium payment term. Premiums are payable for the period of premium payment term and only yearly premium payment mode is allowed. Please refer to the Policy Illustration for the premiums payable during the premium payment term.

**Impact of Early Surrender:**

As buying a life insurance policy is a long-term commitment, an early termination of the policy usually involves high costs and the surrender value, if any, that is payable to you may be zero or less than the total premiums paid.

Please refer to the Table of Deductions in the Policy Illustration for the potential cost of surrendering the plan early.

**Free Look Period:**

You may return this policy for cancellation within 14 days after you receive the policy document, for any reason. We will deduct any costs incurred by the company in assessing the risk under the policy, such as payments for medical check-up and other expenses, from the premium you paid and refund the balance to you.

If your policy document is sent by email, We consider this policy is delivered to you 1 day after the date of emailing. If your policy document is sent by post, We consider this policy is delivered to you 7 days after the date of posting.

**Note:**

Age means the age at next birthday.

Life Insurance is a contract of utmost good faith and a proposer is required to disclose in proposal form fully and faithfully all the facts, which he knows or ought to know, as otherwise the policy issued may be void.

The terms and conditions of your policy are contained in your policy contract.

If you wish to know more about participating life insurance products, you may refer to "Your Guide to Life Insurance" and "Your Guide to Participating Policies" on our website or LIA's website ([www.etiqa.com.sg](http://www.etiqa.com.sg) or [www.lia.org.sg](http://www.lia.org.sg)). Alternatively, we can provide you a copy of the guide upon request.